



# CONTENTS

About us

Our Executive Team

Our People

Our Values

Our Certificates

Our Associations

Our Partnerships

Our Services

## ABOUT US

Marinair Freight Ltd is a family-owned freight, cargo, and shipping logistics company which was established in Tanzania in the year 1987. Our business goal is to facilitate seamless commercial transactions across international borders. We leverage vast experience in the logistics industry spanning over 30 years to deliver world-class services to our clientele. We enhance the efficiency of our client's business procedures and conscientiously facilitate the security of their investment through our various specialized services.

Our success is an attribution of our excellent services driven by a passion become the leader in the logistics and freight forwarding services industry of Tanzania. Our addictive clientele is an attribution of our capacity to deliver bespoke solutions that fulfill our clients' needs through our extensive knowledge of our local environment and market conditions and the dexterity of our team of experts which have over 150 years of combined industry-specific experience.

Marinair Freight Ltd is equipped to handle logistics and forwarding services, be it at the seaport of Dar

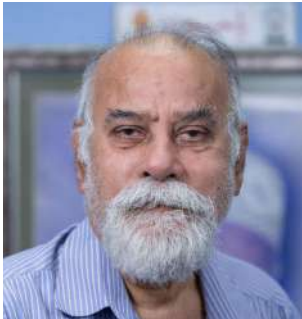
es Salaam, the airports of Dar es Salaam and Kilimanjaro and the borders of Tanzania. Our service is further enhanced by our membership of the Twig Logistic Network which gives us an increased capacity to offer door-to-door delivery across the globe through our Twig partners. Our customers benefit from a keen combination of precise, fast and flexible service execution achieved by simplifying the process chain. This type of execution gives our customers a competitive advantage by improving all business processes, increasing productivity & quality, facilitating excellent administration and reducing costs.

Marinair provide modern, innovative and sustainable solutions to our clients for their logistics requirement.



# EXECUTIVE TEAM

Marinair Freight is led by industry veterans and qualified professionals who steer the course of the company to address the ever changing challenges of the logistics industry.



**Iqbal Zavery**  
Founder & Director

Mr. Iqbal Zavery is an Accountant who founded MarinAir Freight Ltd in 1987. He brings in a wealth of experience gained from a successful career to the Executive Team. Prior to founding MarinAir Freight, Iqbal was the C&F Manager of Tanganyika Motors who were the franchise dealers for Peugeot in Tanzania for 19 years. Iqbal's career also involves Accounts Manager at Leslie & Anderson ; an accounting firm. Iqbal's vast experience in multiple fields enabled MarinAir to reach where it is today.



**Fakhruddin Zavery**  
Managing Director

Mr. Fakhruddin Zavery joined Marinair Freight in 2004. He holds a Master's Degree in Information Systems from De Montfort University in the United Kingdom. Before joining Marinair Freight, Fakhruddin worked for CATS Net Tanzania a fully integrated IT company where he led the software department. He has worked on several public sector projects including the Tanzanian People's Defense Force and the Nigerian Air Space Agency. A year after joining Marinair Freight, he further expanded the operation by introducing their dedicated fleet of Scania trucks for cargo transportation within East and Central Africa.



**Hussein Zavery**  
General Manager

Mr. Hussein Zavery joined the organization in 2016. He is a Master's Degree holder in Management from the University of Cape Town. Hussein worked in Cape Town for four years before moving back to Tanzania. His area of expertise is in the venture capital industry as an investment analyst who manages client's investment portfolios. He brings to bear at Marinair Freight, vibrant energy, and an uncanny forward thinking capability. He is responsible for overseeing all the financial protocols and business development strategies of the Company.

# OUR PEOPLE

Marinair prides itself on operational excellence, a direct attribute of our highly competent and diverse workforce. We work hard to ensure we recruit the right person for the job and through our performance management processes evaluate and develop capability and competence of our people. We value our employees, not just for what they do but for the way they do it and demonstrate our appreciation through reward and recognition schemes. With a team of over 45 experienced personnel, we are committed to providing flexible, tailor-made services that exceed our customer's expectations and an excellent customer service at all times.

# OUR VALUES

Our values serve as a compass for our actions and sets a benchmark for our internal operations and service procedures. Our core values are:

- Passion for service delivery • Forward-looking • Integrity • Reliability'
- The Quality of work - What we do, We do well!
- Compliance with all national & International legislation
- Personal attentions to all of our clients

# OUR MISSION

To be Tanzania's world class Logistics Company offering a broad spectrum of personalized services tailor-made to suit every client's requirements.

# OUR VISION

To provide modern, innovative and sustainable solutions to our clients for their logistics requirements.

## OUR CERTIFICATES

## OUR ASSOCIATIONS

## OUR PARTNERSHIPS

Tanzania Freight Forwarder Association (TAFFA)

Tanzania Truck Owners Association (TATOA)

Twig Logistics Network (TWIG)

European Business Group of Tanzania (EUBG TZ)

ISO 9001:2008 Certification in Progress



## OUR SERVICES

Since inception over three decades ago, the core service of Marinair Freight Ltd has been clearing and forwarding services covering all clients' imports and exports in Tanzania. At Marinair, we provide solutions to our customers from the warehouse to the final destination. Our full logistics service comprises of customs clearance, freight forwarding, warehousing, bond facilities, transportation, port services and air freight clearance. We are a proud member of the Twig Logistics Network which enhance our capacity to serve regional and international markets. We focus on satisfying the needs of our clients in East and Central Africa; some of our key markets include Tanzania, Rwanda, Burundi, DR Congo, and Zambia, among many others.

**LOGISTICS • AIR FREIGHT • SEA FREIGHT**





## AIR FREIGHT

We understand that our customers demand safe, secure and swift handling of their cargo at cost effective rates. Therefore, we offer our customers these unique services at Julius Nyerere International Airport in Dar es Salaam and Kilimanjaro International Airport in Kilimanjaro.

Our partnership with Twig Logistics Network provides us access to freight forwarders in 76 countries. This enhances our capacity to provide our customer with door to door delivery in various locations worldwide. Basis our strong relationship with global airlines such as KLM, Turkish Airlines, Emirates and Ethiad Airlines we can obtain space and provide air freight services at competitive rates.



## SEA FREIGHT

Our sea freight service offers our customers safe, secure and cost effective solutions for both their imports and exports. Our membership with Twig Logistics Network enables us to pick and deliver cargo to major ports across the globe. Parallel to our associations with global airlines, we mainly deal with MSC, Maersk, PIL and Emirates Shipping lines to avail our customers with the best and competitive rates on the market.

Our wide experience with sea freight gives us the confidence to assure our customers of bespoke, flexible, fast and efficient service offered at discount rates to ensure we deliver value beyond our customer's expectations.



## CLEARING AND FORWARDING

We offer cost effective and timely clearing and forwarding services for both sea and air shipments in Tanzania. We provide a full range of customs clearing and international freight forwarding services. Our international freight forwarding services are supported through membership of Twig Logistics Network of over 221 independent forwarding logistic companies from all continents. Experienced customs clearing personnel are available at our offices to assist with tariff classifications, calculations, and detailed costings. We make use of the TANCIS system provided and supported by the Tanzania Revenue Authority we you of an accurate, fast and efficient customs clearance and freight forwarding.

## WAREHOUSING AND THIRD PARTY LOGISTICS

At Marinair we treat every customer as a partner in the business. We strive to understand and appreciate the needs of your business and ensure those needs are met. We offer our customers spacious and secure warehousing options in Dar es Salaam that meet their unique requirements. Our various warehousing and bonding options are designed to preempt your needs and ensure that we deliver prompt and efficient service to you. We use the state-of-the-art CCTV surveillance; our warehouses are secured 24 hours a day with a manager within the premises to attend to client's needs. We pride ourselves in having zero pilferage at our warehousing facilities and assure our customers of security when they store their cargo with Marinair Freight. We are also well-equipped to handle dangerous cargo.

## TRANSPORTATION

Marinair Freight Ltd has a well-maintained fleet of 20 Scania trucks. The vehicles in our fleet are in tandem with international safety standards, and our professional drivers have undergone training at VETA College in Dar es Salaam. All our drivers are trained to operate on the principles of Safety First and to adhere to high road safety standards contributing to incident free, efficient and timely transportation of cargo. Moreover, all our trucks have GPRS tracking installed which enables tracking of cargo as it moves from one point to another.

## VALUE ADDED SERVICES

With us your cargo is in safe hands. In addition to our core offerings, we offer a variety of value- added services such as import permits from relevant authorities (Government Chemist, TFDA), bonding goods, vehicle registration and logistics consultation in order for our customers to stay and remain competitive in the current economy.



### Marinair Freight Ltd

397/63 Kaluta Street, Opp. Bohra Mosque  
P. O. Box 406, Dar es Salaam, Tanzania



+255 (0) 22 211 08 06



+255 (0) 743 940 599



[info@marinair.co.tz](mailto:info@marinair.co.tz)



[www.marinair.co.tz](http://www.marinair.co.tz)